

Thomas Ferring
Business Consultant – Trainer and Coach



Career

Thomas Ferring is a business graduate and a proven specialist in sales, marketing and product development. With more than 30 years of professional experience in various industries and companies, he has successfully built up and expanded his wealth of experience as an executive and managing director.

- 1985 - 2000:
Various positions, such as sales manager, key account manager, sales director and managing director in the furniture trade and industry, with a focus on sales, marketing and product development.
- 2001- 2015:
Additional training as a Dialogue-Manager at the Siegfried Vögele Institute in Munich as well as expansion of experience as a trainer and coach.
- 10 years of experience in direct marketing and B2C business, cooperation marketing and development of a sales unit in the call center and telesales sector.
Managing director, country manager, authorized signatory in the manufacturing industry in the national and international sales and marketing environment. During this time responsible for the management of more than 200 employees and sales and budget responsibility of more than € 100 million.
- Since 2016
Business consultant, trainer and coach in various companies and industries. Since 2018 as independent partner of Input Unternehmensberatung, Bitburg.

Skills and qualifications

- Specialist for sales, marketing & product development
- Trainer and coach in communication, leadership, marketing & sales
- Specialist for company sales, succession planning, management buy out and company valuations
- Input-Motto: "from the practice for the practice"

Language

- German, English, Luxemburgish

Personal motto:

- „Only the implementation counts”...!